

# Determining a *Timeline* for **SELLING**

*Once the decision to sell* your home has been made, determining a timeline for completing your transaction is very important. Few life events generate more stress than worrying if and when a home might sell. Coordinating a closing around holidays, school calendars, and job start dates can add even more anxiety. To minimize the anxiety of selling, let's back plan from your desired move date. If we market and price well, this date will represent an estimation of when your home needs to be placed on the market in order to close on schedule.

